AIConnect by Apcentrix

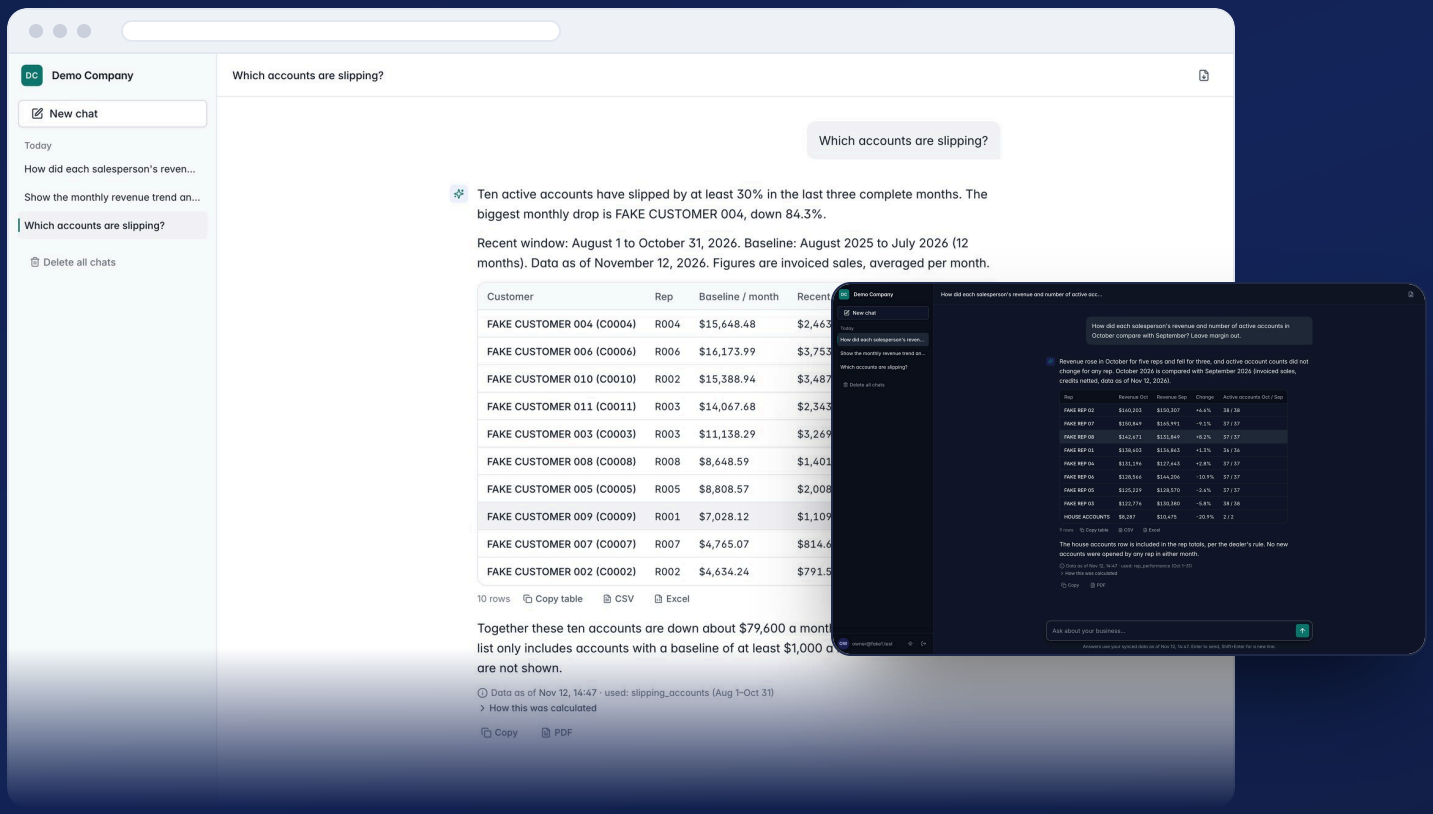
Apcentrix
Make Intelligence Your Advantage

A PRIVATE AI ANALYST FOR YOUR BUSINESS

Ask your business anything. Get answers you can prove.

AIConnect reads your own sales, customer, product and inventory data, answers your team's questions in plain English, and shows exactly how every number was counted, so the answers match the figures you already trust.

- › Which accounts are slipping?
- › Where are we losing margin?
- › What did this customer buy this month?
- › How is each salesperson doing?



Plain-English answers
Questions in, answers out, with tables you can export to Excel, CSV or PDF.

Numbers that tie out
Every answer carries its definition and the time the data was last synced.

Private and read-only
Your data stays in its own walled-off space. Your system is never written to.

INSIGHTS, READY WHEN YOU ASK

The questions that move the business, answered in seconds

AIConnect comes with tested analyses for the questions owners and sales leaders ask every week. The AI picks the right one, runs it on your data, and explains what it found.

Slipping accounts
Spot customers buying noticeably less than they used to, while there's still time to call.

Margin by customer and product
See which customers and items really make you money, and which quietly don't.

Pricing leaks
Find sales below the agreed price, the wrong contract applied, manual overrides and lines sold below cost.

Dead stock
Know what hasn't sold in months and how much cash is sitting on the shelf.

Salesperson performance
Sales and margin for every rep, compared with the last period.

Customer history
Any customer's trend, recent invoices and open orders, in one answer.

Ask anything else
When no ready-made analysis fits, AIConnect writes a safe, read-only query over your data.

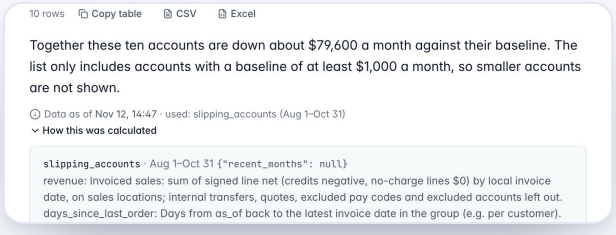
Insights by email
A monthly briefing written by the AI and a weekly digest, delivered to the people who need them.

ANSWERS YOU CAN CHECK

Every answer shows its working

AI is only useful if you can trust the number. Under every AIConnect answer you'll find:

- The exact definition used, worded for your own business rules
- When your data was last synced
- Which analysis ran, over which dates
- One-click export of every table



USE IT YOUR WAY

Web chat
Private, branded, in any browser.

Email
A monthly briefing and a weekly digest.

Exports
Excel, CSV and PDF, with definitions included.

Your own AI assistant
Claude Desktop or any tool that speaks MCP.

SIMPLE BY DESIGN

Connect once. Ask forever.

AIConnect never queries your live system while you chat. It keeps a private, up-to-date copy of just the data you choose, and every answer, report and email comes from that copy.

1

Connect

A small agent inside your network reads your business system with a read-only login and sends only what changed, on a schedule you set.

Outbound only. No open ports, no VPN.

2

Organize

Your data lands in its own private, isolated space and is turned into clean business numbers using your rules: cost basis, credits, house accounts, thresholds.

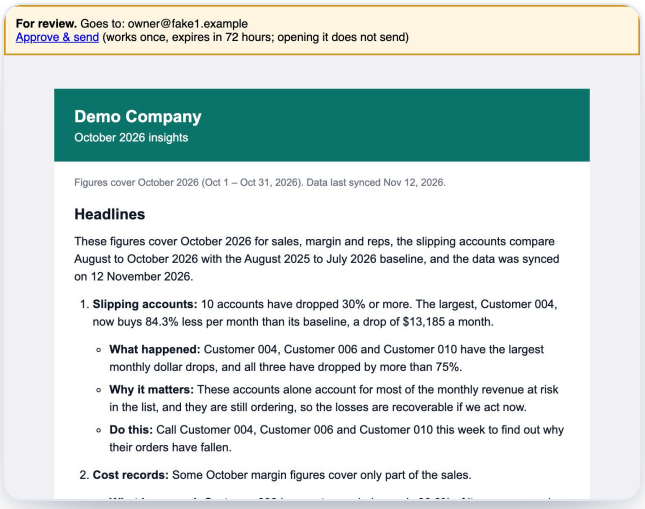
Your rules, written down and applied everywhere.

3

Ask

Your team asks in the web chat, gets scheduled reports, or connects their own AI assistant. The same analyses power all of them.

Same question, same number, everywhere.



For review. Goes to: owner@fake1.example
Approve & send (works once, expires in 72 hours; opening it does not send)

Demo Company
October 2026 insights

Figures cover October 2026 (Oct 1 – Oct 31, 2026). Data last synced Nov 12, 2026.

Headlines

These figures cover October 2026 for sales, margin and reps, the slipping accounts compare August to October 2026 with the August 2025 to July 2026 baseline, and the data was synced on 12 November 2026.

1. **Slipping accounts:** 10 accounts have dropped 30% or more. The largest, Customer 004, now buys 84.3% less per month than its baseline, a drop of $13,185 a month.
   - **What happened:** Customer 004, Customer 006 and Customer 010 have the largest monthly dollar drops, and all three have dropped by more than 75%.
   - **Why it matters:** These accounts alone account for most of the monthly revenue at risk in the list, and they are still ordering, so the losses are recoverable if we act now.
   - **Do this:** Call Customer 004, Customer 006 and Customer 010 this week to find out why their orders have fallen.
2. **Cost records:** Some October margin figures cover only part of the sales.

INSIGHTS THAT COME TO YOU

A monthly briefing that's checked before it's sent

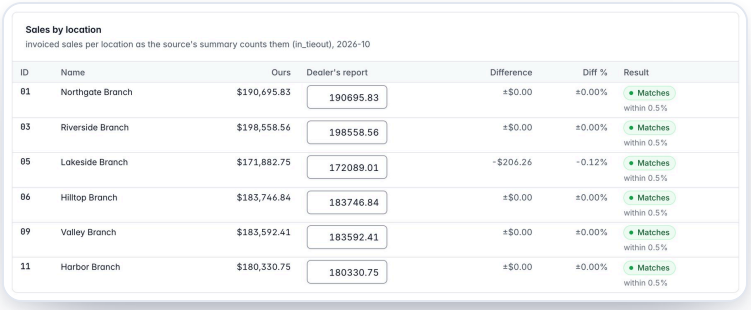
Each month AIConnect writes a short briefing: what happened, why it matters and what to do about it, with the supporting tables underneath.

- Every figure in the text is traced back to your data. If one can't be matched, the email is held.
- Reviewed and approved before it goes out, until you choose automatic sending.
- Plus a weekly digest of slipping accounts, pricing leaks and top customers.

PROVEN, NOT PROMISED

See the match before you go live

Before launch, and any time after, AIConnect lines up its totals against your own reports, month by month and location by location, and flags anything outside the tolerance you set.



Sales by location
invoiced sales per location as the source's summary counts them (in_tieout), 2026-10

ID	Name	Ours	Dealer's report	Difference	Diff %	Result
01	Northgate Branch	$190,695.83	190695.83	±$0.00	±0.00%	Matches within 0.5%
03	Riverside Branch	$198,558.56	198558.56	±$0.00	±0.00%	Matches within 0.5%
05	Lakeside Branch	$171,882.75	172089.01	-$206.26	-0.12%	Matches within 0.5%
06	Hilltop Branch	$183,746.84	183746.84	±$0.00	±0.00%	Matches within 0.5%
09	Valley Branch	$183,592.41	183592.41	±$0.00	±0.00%	Matches within 0.5%
11	Harbor Branch	$180,330.75	180330.75	±$0.00	±0.00%	Matches within 0.5%

BUILT FOR TRUST

Your data stays yours

Read-only, always
A read-only login, read-only connections and a guard that blocks anything but reading. Your system is never changed.

Outbound only
The agent only calls out over HTTPS. Nothing reaches into your network, and you choose exactly which tables it may read.

Private by design
Each business gets its own walled-off database space. Accounting, payroll and banking tables are locked out by default.

Everything audited
Every AI lookup and every settings change is logged: who, what, when and how many rows.

Your sign-in
Password-free email links, or single sign-on with Microsoft 365, Google Workspace, Okta and more.

No AI lock-in
Claude by default, with other leading or private models available. Any switch is scored on real business questions first.

EVERYONE SEES THE RIGHT NUMBERS

Owners see it all. Reps see their own.

Data access is enforced by the database itself, not by the AI, so no cleverly worded question gets around it. Salespeople and managers can use the same chat with confidence.

Owner	The whole business
Manager	Their team and locations
Salesperson	Only their own sales and accounts

GETTING STARTED

Up and running without custom code

Connect
Install the agent and test the read-only connection.

Choose data
Pick exactly the tables AIConnect may read.

Set your rules
Answer a short questionnaire about how you count.

Prove it
Load history and match totals to your own reports.

Go live
Invite your team and switch on reports.

See AIConnect on your own numbers. Talk to Apcentrix about connecting your system and proving the results against the reports you already trust.

apcentrix.ai

Apcentrix
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Screens show AIConnect running on synthetic demonstration data.